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XII International Transport Exhibition & Conference

«Inter-TRANSPORT»

MAY **29**th - **31**st **2013**, **O**DESSA

Organizers: Exhibitions Technologies Centre, Inter-Expo, Member of ORCCI, BASPA

Press-release No 5 June the 7th, 2013, Odessa

At the end of May in Odessa the International Transport Week, XII Exhibition and Conference "Inter-TRANSPORT" completed its work.

At the same period in Odessa **under the chairmanship of the Minister of Infrastructure of Ukraine Vladimir Kozak there was a meeting of Ministers of transport of the Black Sea Economic Cooperation organization (BSEC)** member countries. Heads of transport authorities of the BSEC Countries – Ukraine, Armenia, Bulgaria, Turkey, Russia, Moldova, Georgia, as well as Azerbaijan, Greece, Serbia, and Egypt took part in the official opening ceremony of the International Transport Week, Exhibition and Conference "Inter-TRANSPORT".

Minister of Infrastructure of Ukraine Vladimir Kozak said at the opening ceremony: "This year BSEC will celebrate its 21st anniversary. And the Exhibition "Inter-TRANSPORT" is 12 years old. Today this Exhibition is one of the largest venues where a big number of enterprises may show their achievements, make offers and arrange cooperation. 165 companies from 27 countries participate in the Exhibition. And not only 12 countries – BSEC members show interest to this event".



BSEC General Secretary, Ambassador, Doctor Victor Tvircun remarked: "This event is of great importance for all countries of the Black Sea region. We shall take part in all the Transport Week events. And I am sure these meetings will give a new impulse for the development and prosperity of all the Black Sea Region inhabitants".

At the end of the ceremony 12 white pigeons flown into the sky symbolised the further prosperity of our countries, piece and beauty.

The international Transport Week, Exhibition and Conference "Inter-TRANSPORT" is held under the support of Coordination Transport Conference of the CIS countries. Coordination of the events is provided by the Ministry of Foreign Affairs of Ukraine, the Ministry of Infrastructure of Ukraine and Odessa Regional State Administration.

The Exhibition&Conference is held under the support and active participation of the leading industry professional associations and unions: International Association of the Black Sea and Azov Ports (BASPA), Association of the Ports of Ukraine "UkrPort", Federation of the Transport Employers – Ukraine, the Black Sea International Ship Owners' Association (BINSA), Association of the International Forwarders of Ukraine, Association "Port Operators' Union", Association "Transport Forwarding and Logistics Organizations of Ukraine "Ukrvneshtrans".

Perennial and reliable partner of the International Transport Week is a well-known within the industry the transport and forwarding company "PLASKE" Ltd.

The first day of the Week was devoted to the **Forum of the EWTCA Association** (Transport Corridor "East – West") "Increasing Transport Communication and Transportations Between the Regions of the Baltic and Black Seas Within the Frames of the EU Policy of Good-Neighbourly Relations". The event was visited by the representatives of Ukraine, Poland, Lithuania, Switzerland, Sweden, Denmark, Estonia and others – about 80 persons from 13 countries of the world.

On the threshold of the Exhibition "Inter-TRANSPORT" a **Meeting of the International Black and Azov Seas Ports Association Council (BASPA)** was held. During the meeting the participants were presented the information on the development of the intermodal ferry transportations, they discussed the progress of realisation of the BSEC project on the development of trans-Black Sea transportations and formation of the future transport network of the region as well as the development of cruise business and sea passenger carriages. Conducting of the specialised seminars on modern effective methods of dredging, technical operation, servicing and repairs to the cargo handling equipment and others were recommended.

This year the Exhibition "Inter-TRANSPORT" has gathered **the biggest-ever number of participants.** The area of expositions in two halls of the exhibition complex of the Odessa Sea Commercial Port and at the open exposition exceeded the last year's ones by 30%.

At the "Inter-TRANSPORT" Exhibition exposition there were traditionally presented **the leading ports of Ukraine**: Odessa, Ilyichevsk, Yuzhniy, Mariupol, Kherson, Kerch, specialised sea port "Oktyabrsk". The Port of Batumi (Georgia) presented its activities. Special interest was caused by the Port of Constantza (Romania) exposition. As always the delegation of the Port of Ghent (Belgium) was working very actively – both at the Exhibition and presenting a report at the specialized section of the Conference. The Port of Gdansk (Poland) activities were presented at the Conference programme.

EU representatives took an active part in the work of the Conference and Exhibition. The EU Project Stand, the support of the Ukraine transport strategy implementation was at the focus of interests of the event guests and participants.

Among the Latvian national pavilion there were representatives from the Marine Administration of Latvia, Directorate of Liepaja Special Economic Zone, LDZ Cargo (Latvian Railways), Administration of the Free Port of Ventspils.



One could get acquainted with the new achievements in the sphere of cargo handling equipment at the stands of companies: Konecranes - Ukraine, Liebherr-Werk Nenzing GmbH (Austria), Novokramatorsky mashinostroitelny zavod, YUZHTEKHSERVICE, MHM-Ukraine (Official representative of NEUERO in CIS and a member of the Ukrainian Association of Secondary Metals), Trans Service KTT, Stinis Holland, BLN Group-Ukraine (authorized dealer of cargo handling equipment TEREX FUCHS), Universal Service – Ukraine, Pewag Ukraine, PCE "SEAL JET", Zuevskiy Energy Mechanical Plant, Kharkov Lifting Equipment.

For the first time at the Exhibition exposition there were presented the activities of the Crane plant "Krankomplect", also the company "MriyaBudPolis" - a representative of the Swiss company Verope AG, manufacturer of steel ropes and special constructions for port cranes. For the first time at its stand the firm "Willenbrock Baltic" (Lithuania) presented loaders for bulk cargoes and scrap metal E-Crane.

For the first time at the Exhibition and Conference there were presented the activities of world operator of terminals and supplier of port equipment and engineering solutions – PORTEK Systems & Equipment Pte LTD (Singapore). Great interest was caused by the exposition of the company Evrokara Ukraine – exclusive distributor of warehouses machinery JAC.

Railway enterprises – State administration of the railway transport of Ukraine (Ukrzaliznytsya), Ukrainian transport and logistics center "LISKI", National Company "Kazakhstan Temir Zholy" were traditionally presented at the exposition of the Exhibition. Great interest was paid to the stand of the Byelorussia Railway. Visitors' and participants' particular attention was attracted by the exquisite stand of the largest Russian container operator "TransContainer" LTD. The participants of this topical exposition took the most active part in the work of presentation "10 years' experience of the train "Viking" operation is the base for creation of the international transport corridor the Baltic Sea – the Black Sea". The train of combined transport "Viking" is a joint railways project of Lithuania, Ukraine, Byelorussia and Bulgaria. The train runs through the above mentioned countries territories and links the Baltic region with the ports of the Black, Mediterranean and Caspian Seas. As the Forum participants pointed out, the train of combined transport "Viking" demonstrates efficiency of the multimodal transportations in the direction between the Black Sea and the Baltic Sea. The achievements and the potential of this train were presented to the shippers and representatives of foreign transport departments.

For the first time at the Ukrainian market there was presented the production of the company Unilokomotive LTD (Ireland) a manufacturer of universal diesel-locomotive for removing railway goods wagons and passenger cars and locomotives.

Responding to the most prominent events of the port sphere the topical content of the exhibition is being broadened, reflecting the most important processes in the work of ports. Under the support and active

participation of the Register of Shipping of Ukraine and Odessa National Maritime University research area "**Marine Hydraulic Engineering**" is being developed and a significant part of the exposition is devoted to this. The following leading companies told the specialists about their innovations and specific of their work: Moebius Construction Ukraine, ChernomorNIIproekt, GT Project – Ukraine, Proektgidrostroy, Jan De Nul n.v. (Belgium), Boskalis Ukraine, Thyssenkrupp Bautechnik GmbH, Dragflow S.r.l., Standard Park Line. State enterprise "Ukrvodput" exposition is traditionally presented, This enterprise carries out transport, technical and ecological policy while operating inland water ways of Ukraine. For the first time at the exposition and at the specialised Conference section the activities of the company HSP HOESCH Spundwand und Profil GmbH. were presented.

Taking into consideration formation of new port areas, rapidly increasing cargo turn-over, powerful transport and cargo handling equipment, which requires new innovative solutions and use of the most advanced technologies, the companies "Uniprom" and Tensar International LTD (Great Britain) conducted scientific and engineering seminar: "Materials and Technologies Tensar in the Port and Hydro Engineering Construction" The reporters spoke about the use of rigid geo-grids Tensar in Odessa Sea Commercial Port, equipping the container terminals in the Fishing Port of Ilyichevsk with Tensar technologies.

This year **weighing equipment** was widely presented at the exposition of the Exhibition. The leading weighing equipment manufacturing companies: Mekhanotron, Pulsar-92, Exportmashves, heavy weighing machinery manufacturing company TOCHMASH LTD – carried out active work among the Exhibition visitors and guests.

Within the frames of the International Transport Week "Inter-TRANSPORT" the 4th International Exhibition on Transport and Logistics Infrastructure of Grain Market "Agro-LOGISTICS" was held.



The event passed under active support and participation of Ukrainian Grain Association, Association of "Ukrainian Agrarian Carriers", Odessa National Academy of Food Technologies. The exposition attracted great interest both of visitors and the participants of the Exhibition, and actual programme of the events enabled the participants to enlarge the circle of useful business contacts.

A wide exposition of **commercial and cargo transport** for transporting grain was presented by "Minsk Automobile Plant", "Avtocraz", "Transmarket" (Kogel). "

The leading manufacturer of dryers for grains of all types the company "Im. Ag. In. Solutions SRL Bonfanti presented its activities in the central part of the exposition. Grain Systems Corporation (GSCOR) – the sole official representative within the CIS countries territory of CHIEF and Mathews Companies – the world leader in manufacturing metal silages and grains dryers - was also presented at the Exhibition. For all three days of the Exhibition "Agro-LOGISTICS" the company Baywa (Germany) carried out presentations on the topic "Baywa –the biggest in Europe seller of second hand cars and equipment – presents its products in Odessa"

The participants of the Exhibition "Agro-LOGISTICS" took an active part in the work of the **Round table discussion "Transport infrastructure of the grain market, matching the potential of the sector**", arranged by the Center for Transport Strategies. More than 30 representatives of large trading and stevedores companies, state control boards and other market operators took part in the discussion. In the course of the Round table urgent problems relating to the grain handling in the Ukrainian ports were broached. Detailed Post-Release>>>

Odessa National Academy of Food Technologies within the frames of the Exhibition "Agro-LOGISTICS" carried out the **Round table discussion "Marketing and Logistics in the Agricultural Food and Commercial Spheres"**, the main target of which was to determine the role of marketing and logistics in the study of development of social and economical relations in the national economy of Ukraine while passing from planning model of management to the market one. Relevance of the event was appraised by the Exhibition Guests and Participants.

While the Exhibition was working there were registered more than 1000 visitors – specialists from 26 countries (Austria, Algeria, Belarus, Belgium, Great Britain, Germany, Georgia, Denmark, Ireland, Italy, Kazakhstan, Latvia, Lithuania, Moldavia, the Netherlands, New Zealand, UAE, Poland, Russia, Romania, Singapore, USA, Tajikistan, Turkey, Ukraine, France). Among them there are 60% of CEO and managers of the high level, 28% of technical specialists and 12% of researchers.

From 29 to 30 May according to the BSEC Scheduled events for the first half of 2013 there was XII International Conference "Transport Network of the Black Sea Region: Complex of Communications Between Europe, Asia and Other Continents". Plenary meeting "Formation of Future Transport Network of the Black Sea Region" and specialised sessions on the topics: "Modern Trends in the Ports Functioning and Development", "Cargo Handling Technologies and Lifting and Transport Equipment Development", "Construction, Reconstruction, Design and



Technical Operation of Port and Bank Protection Hydro Engineering Constructions" contributed to the attraction for participation in Conference work of all the interested specialists.

All together there were presented 35 reports, evoking live discussions and direct dialogue of professionals - representatives of the leading industry structures and enterprises.

More than 200 Conference Delegates – heads of the transport industry from 13 countries voted the official Address to the international institutions and governments of the Black Sea Region countries, in which they stated their suggestions for further development of the transport communications.

The Conference Session "Cargo Handling Technologies and Lifting and Transport Equipment Development" was held together with the offsite meeting of the **Ports Association of Ukraine UKRPORT Committee "On Mechanization, Technology and Informatics".** At the meeting they discussed issues on technical policy in modern conditions: modern methods of optimal technical decision making, use of reliability indexes in the practice of machine operation, modern tendencies in the development of the ports of the inland waterways of Ukraine, change of main parameters of cargo handling machinery being operated with the aim to meet the requirements of the increasing intensity of port cargo handling operations and others.

Within the Session "Construction, Reconstruction, Design and Hydro Engineering Operation of Port and Bank Protecting Constructions" there was an offsite meeting of the Ports association of Ukraine UKRPORT committee "On Design, Constructing, Technical Operation of Hydro Engineering, Bank (Shore) and Engineering Constructions". Taking into account that the meeting was in anticipation of implementation of the law "On the Ports of Ukraine" the topics of the issues discussed dealt with the technical condition of berthing facilities and supervision of them and their safe operation (the Law stipulates 49 years lend lease of berthing facilities). In the ports of Ukraine there are 40km of berthing front, 75% of which has been operated for more than 40 years, technical condition of them requires more thorough control and supervision of their operation. Foreign countries experience (Germany, Finland, Estonia and others) in the field of monitoring the berthing facilities conditions was presented. This method was recommended to be used in the ports of Ukraine. The issues on the application of new constructions, materials and technologies for building berthing constructions abroad and in Ukraine were considered.

One of the key events of the Week is Round **table discussion "Risks and Employer's Possibilities in New Conditions of Forming the Market of Marine Transport Services of Ukraine", held by the Federation of Transport Employers of Ukraine.** For all the enterprises of marine economy complex of the country on adoption of the Law "On Marine Ports of Ukraine" new economic possibilities are opened and with this certain social issues arise, these issues were being discussed in the course of the Roundtable.

The First Minister of Transport of Ukraine, the Federation of Transport Employers of Ukraine President Orest Klimpush pointed out, that the changes in the industry refer not only to the production relations, the role of personnel has changed, as well as the function of trade unions. "I think we are modelling our future today and foresee possible challenges. We know little about the problem and we should solve it jointly with the Ministry of Infrastructure, employers and trade unions, assessing the particulars of the current moment, understanding the social occurrences of the nearest years".

The Chairman of the Marine Transport Workers' Trade Union of Ukraine Mikhail Kireev emphasised that any reform evokes interest and circumspection in labour collectives and it is good that the Ministry of Infrastructure with participation of Trade Union and Federation is carrying out the reform openly. Responsible solution has been taken – to retain the existing social standards in new collective agreements. The draft of Industry Agreement has been agreed and is practically ready for signing.

Summing up the results of the Round table, they remarked that the reform opening new possibilities for business, is going on accompanied by new risks. To minimize them it is necessary to unite port workers which will be able to defend the industry employers' common interests.

With the aim of developing international cooperation and cooperative links while solving ecological issues of

economic development and forming social mechanisms: support for processes of implementing principles of "Green economy" in the transport complex of Ukraine, the Organization of the Black Sea Region Economic Cooperation, Institute of the Market Problems and Ecological Research, Institute of Marine Economy and Enterprise (Business) held the Round table on the topic "Green Economy of the Transport Complex: Actual Possibilities and Prospects for Development".

Also within the frames of the Transport Week and with the participation of the International Partner of the project PLASKE LTD there were a number of events:

- third international Seminar **The Third International Seminar "Trade Facilitation in Ukraine and Local Single Window in Odessa; Achievements and New Challenges"** is organized by the United Nations Economic Commission for Europe in cooperation with the Ministry of Economic Development and Trade of Ukraine, National Institute for Strategic Studies, Ukrainian National Committee of International Chamber of Commerce (ICC Ukraine) and under the support of the Association of freight-forwarding organizations of Ukraine "Ukrzovnishtrans".

- International Freight Forwarder's Day is organized under the support of the International Federation of Freight Forwarders' Associations (FIATA), Association of Transport and Forwarding Organizations of Ukraine "UKRVNESHTRANS" and Association of International Forwarders of Ukraine, Ministry of Infrastructure of Ukraine, State Administration of Railway Transport of Ukraine "Ukrzaliznytsya" and Ukrainian National Committee of International Commerce Chamber (ICC "Ukraine").

The company TenderPro carried out presentation of two technologies of electronic buying/selling and master class on the work with the electronic system of sells, where representatives from over 20 enterprises of different industries from different regions of Ukraine took part. On completion all the participants were given promo-code for free operation in the system <u>www.Tender.Pro</u> for a month.

Versatile and busy programme of the Transport Week was also presented by the Conference "Safe Production and operation of Vertical Transport in the Conditions of Economy Modernization of Ukraine" The organiser was SEA "Lifting Constructions" (Ukraine). The Conference was attended by specialists, manufacturers of lifting constructions, components to them and safety devices, representatives of lifts organizations, expert technical centres, authority bodies of different levels, Russian self-regulated organisations in the field of industry safety and cargo handling machinery.

The most active participation in preparation and work and development of the Exhibition and Conference was provided by the information partners : magazine "Ports of Ukraine", journal "Transport", magazine "RZD-Partner", bulletin "PEREVIZNYK", magazine "Distribution and Logistics", railways magazine "ROST", magazine "PR EXPRESS", magazine "Compass of freight Forwarder and Carrier Compass", newspaper "Seaman of Ukraine", magazine "Transportweekly", magazine "Hydrotechnic XXI Century", railway magazine "DEPO", magazine "Lifting Equipment. Special Devices", magazine "Transport of the Russian Federation", magazine "JURA MOPE SEA", magazine "Business and Security", BUSINESS-DOSYE, business newspaper "PRESS-BIRZHA", magazine "Coaster freights", Publishing house "UKRAINE BUSINESS", and other specialised and mass publications. Official partner was IA "PORTNEWS". Strategic partner was magazine "LOGINFO".

Internet support was provided by: on-line magazine Ship2Shore, INFOLINE, E-B2B.ORG, inforportal Loglink.ru, Marine business news of Ukraine, Transport of Ukraine and the CIS, information portal Transport Business, Compass Ukraine, Transserver.ru, Specserver.com.

The Exhibition "AgroLOGISTICS" was highlighted by newspaper "Agarnik", magazine "AGRO SVIT", publishing house "AGRO-PATNER", magazine "AGRO-ELITA", newspaper "CHIM HATA BAGATA", weekly newspaper "REKLAMA NA SELO", ukrainian magazine "NIVA". The support in the Internet was provided by information portals: Agro-sputnik, Russelhoz.ru, Ruslogistic.ru, Smart logistician.

The transport intelligence of the CIS countries, Europe and the Black Sea Region traditionally gathered In Odessa within the frames of the International Transport Week.

The motto of the Forum "Inter-TRANSPORT" is "Dialogue. Thrust. Action".

At the beginning of summer in Odessa there was a successful DIALOGUE of transport intelligence of the Black Sea countries, Europe and the CIS countries. We hope that on the basis of such DIALOGUE the TRUST has been strengthened. We invite you to discuss future ACTIONS in a year at the **XIII International Exhibition and Conference "Inter-TRANSPORT" (28-30th May, 2014).**

See you soon!

Organizing Committee of the Exhibition and Conference "Inter-TRANSPORT" "Center of Exhibition Technologies"